



# AMPLIFY ASSURING ASSESSOR™ FROM CYBILITY WINS CLIENT MSP CONTRACT (AND IMPROVES CHARITY'S CYBER RESILIENCE)

## SITUATION

PS Tech is a fast-growing MSP in East Sussex, with clients across the UK in various sectors.

Their association with Cybility Consulting arose from an urgent requirement for one of their clients.

A medium-sized charity they collaborate with expressed the need for a thorough cybersecurity review.

They were drawn to Cybility's reputation and approach, although they had initial reservations about the potential complexity of their report.

They were concerned that it would be too technical for their client.

## SOLUTION

Michala from Cybility, offered their Amply Assuring Assessor™ service to provide a structured approach to a gap analysis against the NIST Cyber Security Framework.

The engagement started with a kick-off meeting document review, and several interviews with key stakeholders followed.

**“Not only was Michala's approach to these interviews incisive, but her empathetic approach also made a significant difference. The culmination was a thorough, yet accessible, report”.**

**Paul Stanyer, PS Tech Managing Director**



The engagement resulted in:

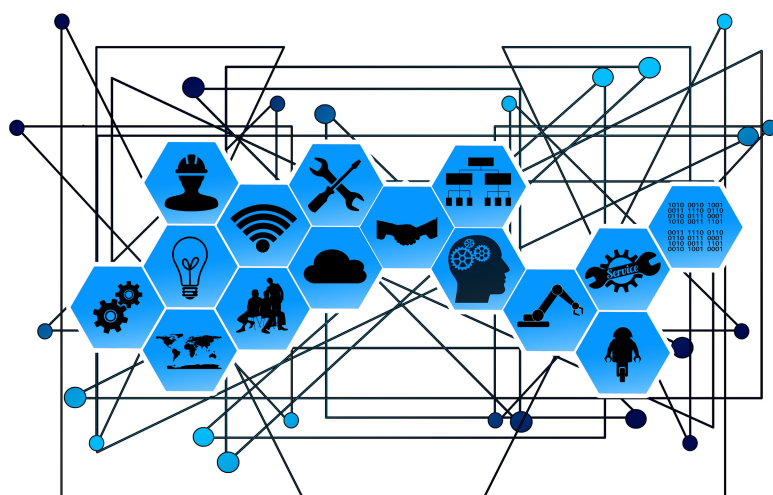
- ✓ The report was written in plain-English, was very clear and understandable, and their client could understand it too. This was a win, win for all parties.
- ✓ The charts and diagrams gave clarity to the more granular data that the report included. This helped PS Tech to visually measure the clients' current position against the preferred security framework.
- ✓ The summary sections equipped their client with actionable, clear-cut recommendations to build capability.
- ✓ As a direct result of Cybility's work, their client engaged them to both fix the findings and to move away from a pay-as-you-go model to a more comprehensive managed IT service.
- ✓ PS Tech was delighted with the report Cybility delivered, it exceeded their expectations.

## “ ————— WHY CYBILITY? ”

Our experience of Cybility's approach to 'demystifying cybersecurity' lived up to their stated mission. From a personal perspective, they live their values too, which is commendable. But, more importantly, I was impressed with their ability to render deep technical insights with actionable clarity.

Michala's experienced touch ensures a blend of precision with genuine concern for her clients. For a cybersecurity consultancy that merges expertise with empathy, we would certainly recommend you talk to Cybility.

Paul Stanyer, PS Tech Managing Director



Elevate your organisation's cybersecurity resilience with Cybility.

If you want PS Tech's results for your clients (or your own organisation), book a free discovery call today:  
<https://bit.ly/cybilitycall>

**Choose Cybility Consulting: because details matter.**



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